



Centre for
Coaching

If you are curious
about how to
become more
effective in
multiple leadership
situations - even
the tough ones -
then this series is
for you



LEADING WITH A COACHING STYLE – UCT certified courses

“As a leader, you have roughly 100 conversations a year that are of particularly high value—in the sense that they will change your life or the life of the person you’re talking to. We want to help you acquire the skills to maximize value in those 100 conversations, to unlock previously hidden issues, to uncover new options, and to reveal fresh insights.” – *HBR, 2019*

With a significant proportion of work now virtual and online, how leaders and managers verbally connect with their teams is an essential skill.

Our new **Leading with a Coaching Style** series is designed to develop leaders holistically and amplify their capacity to handle many different types of situations, through the use of powerful conversations.

- **Registered as UCT short courses**, these interactive, practice-based courses have the following flexibility built in:-
 - Attend all 6 courses for CHF2'100 – highly recommended, as each one develops and deepens an important leadership coaching skill.
 - Any course can be taken as an individual, self-contained course, for CHF300 per workshop day, should you have a very particular need.
 - Delegates can select and combine the courses that best strengthen a specific capacity you would like to build



- The theoretical foundations of all these conversations are based on our Integral Coaching® approach.
- All courses will be run using our world-class live-virtual, fully interactive online teaching methodology.
- You will be awarded a UCT certificate for each of these courses.

COURSE DATES:

Leader As Coach (2 days)	27 & 28 Jul 2022
Alignment & Delegation (1 day)	30 Aug 2022
Feedback & Development (1 day)	29 Sep 2022
Confronting with Courage (1 day)	20 Oct 2022
Building & Rebuilding Trust (1 day)	17 Nov 2022
MENTOR – Amplifying Talent (1 day)	6 Dec 2022

LEADING WITH A COACHING STYLE

Unleash your possibility



LEADER AS COACH

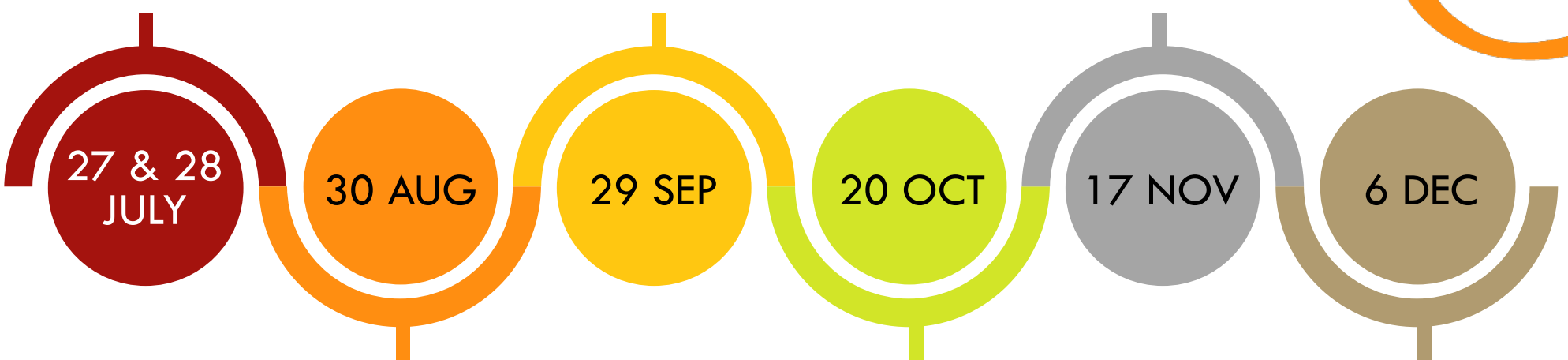
- Difference between coaching and other methods of interaction
- Cultivate mutual respect and trust
- Exposure to Coaching Circles as an action-learning approach

FEEDBACK & DEVELOPMENT

- Feedback conversations - ensure they are constructive and inspire growth
- Improve self-awareness
- Conversations that are more engaging, leading to performance improvement

BUILDING TRUST

- Build and rebuild trust in a conscious and coherent way
- Respond appropriately in situations where you have broken trust with others



ALIGNMENT

- Make requests, promises, and offers to optimise business outcomes
- Delegate authority and tasks to achieve maximum results
- Language as action - Speech Acts

CONFRONTING WITH COURAGE

- Constructive yet direct conversations
- Resolve issues that have impacted you
- A base competence practice for participating in direct conversations

MENTOR - AMPLIFYING TALENT

- Difference between mentoring and other interaction techniques
- Identify mentoring candidates and how to approach them
- Hitting the mark and achieving the desired results

This is a wonderful opportunity for you to be supported as you explore what is important to you and how to unlock the full potential of those around you.

There are limited spaces available so **sign up NOW** and/or send this on to anyone that you know who might benefit from joining us. Each completed course receives a UCT certificate.

Sign up: info@centreforcoaching.ch to receive your application form.

Enquiries: Marysia Magalhaes on +41 78 742 9703 or marysia@centreforcoaching.ch

We look forward to hearing from you



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The UCT GSB Executive Education short courses are non-credit-bearing courses. The course is accredited through UCT, which is a registered public higher education institution with the Council on Higher Education (CHE). Each course is accredited through an internal UCT quality assurance process, as delegated by the Centre for Higher Education (CHE), ensuring the excellent quality of our offering.